



THEINFOPRO'S LATEST SECURITY STUDY SHOWS CONTENT COMPLIANCE AMONG TOP TEN ISSUES FACING SECURITY PROFESSIONALS

Safeguarding Internal Data Is Key To Compliance For Fortune 1000 And Mid Size Enterprises

NEW YORK, February 20, 2007— According to TheInfoPro's Wave 8 Security Study, Outbound and Inbound Content Compliance (OICC) appears as one of the top ten security technologies on the TheInfoPro's Information Security Technology Heat Index™ -- a proprietary measurement of end users' reported spending and implementation plans. The Study released earlier this month, reveals that OICC technology implementations could more than double the current *in-use* levels as new enterprise security audit and compliance standards emphasize the need for enhanced data protection. The findings are derived from over 200 interviews with TheInfoPro's TIPNetwork of pre-screened security professionals from Fortune 1000 and Mid size enterprises that provide expert commentary for TheInfoPro's Security Studies.

To view a rich media presentation of findings visit:

http://www.brainshark.com/theinfofro/TIP_Security_W8_Preview_OICC

"Enterprises are addressing the issue of data loss through increased spending on content compliance initiatives. Nearly half of the organizations providing spending details in our study indicated higher spending levels for 2007. Second only to data encryption among security infrastructure technologies, OICC solutions appear to be poised for growth in the enterprise as high profile incidents of data leakage continue to make headlines," stated Bill Trussell, Managing Director of TheInfoPro's Security Sector.

Companies including Vontu, Vericept, Verdasys, Websense and Secure Computing have enterprise solutions for automating the process of monitoring, securing, filtering, and blocking specified inbound / outbound content contained in email, instant messaging, peer-to-peer exchanges, file transfers, Web postings, and other types of messaging traffic.

"Customers both large and small have made it a priority to be more aware of how their private information is stored, used and protected inside organizations. Legislation calling on these enterprises to treat their customer's information with care and improve their processes and technology for safeguarding this information has been in place for some time now. Automating the examination of data leaving an enterprise and blocking the transmission of sensitive data makes good economic sense," Trussell indicated. "The cost of non-compliance and the threat of data leakage far outweigh the investments in the technology to protect these organizations most valuable asset." adds Trussell.

TheInfoPro's Wave 8 Security Study details technology adoption trends and timeframes, management techniques and trends, vendor performance data as well as management strategies for the Information Security sector.

Additional Information Security companies covered in the Wave 8 Information Security Study include Cisco, Symantec, McAfee, Check Point, Juniper, PGP, ArcSight, 3 Com, Qualys, Blue Coat, Pointsec, among many others.

About TheInfoPro

TheInfoPro (TIP) is the only independent research network for the Information Technology (IT) industry. TheInfoPro, the "Voice Of The Customer," helps IT professionals, technology providers, and the financial community, make sound decisions on technology, business strategies and investments. Through a peer network of over 900 of the world's largest buyers and users of IT, TheInfoPro delivers detailed budget, vendor performance and technology data without spin or bias. Since 2001, TheInfoPro has been helping clients exceed their business potential. For more information or to join the TIPNetwork visit: www.theinfofro.net or call us at +1 212.672.0010.