



STORAGE ACCOUNTS FOR MORE THAN 15% OF THE DATA CENTER BUDGET AT NEARLY HALF OF THE FORTUNE 1000

TheInfoPro Research Reveals Average Fortune 1000 Storage Capacity Doubling Every 10 Months

NEW YORK, October 17, 2006—TheInfoPro (TIP), a leading independent research network for the Information Technology (IT) industry, today released its Wave 8 Storage Networking Fortune 1000 report.

According to the study, the average installed capacity in Fortune 1000 organizations has jumped from 198 TB in early 2005 to 680 TB in October 2006. The findings are derived from 154 hour-long interviews with TheInfoPro's peer network of pre-screened Fortune 1000 Storage professionals who provide expert commentary for TIP's Storage studies.

To view a rich media presentation of findings visit: http://www.brainshark.com/theinfopro/storw8_snr_f1000_pr

"For the last four Waves of research, installed storage capacity in the Fortune 1000 has doubled every 10 months. It is an astonishing rate, with staffing and backup administration struggling to keep up," stated Robert Stevenson, Managing Director of TheInfoPro's Storage Sector.

Furthermore, the percentage of the Fortune 1000 data center budget dedicated to storage has also seen a rapid increase. According to the most recent research report, almost 50% of the Fortune 1000 organizations interviewed stated that storage occupies more than 15% of their data center budget, with consolidation and virtualization strategies ranking high among the Fortune 1000 as the top cost-saving storage initiatives.

"Capacity alone is not a problem. It's the management of the capacity that is most challenging. New archiving, data classification, deduplication, and WAFS solutions are getting higher positions in TheInfoPro's Storage Networking Technology Heat Index™ as organizations look to innovate in order to manage growth effectively," says Stevenson.

For large companies including Dell, EMC, HP, IBM, HDS, NetApp, CA, Sun, HP, Quantum, Brocade, Cisco, Symantec, Data Domain, COPAN, FalconStor, QLogic, Fujitsu and a host of small, niche companies such as Diligent, Riverbed, Packeteer, CommVault, 3PAR, Compellent, Kazeon, MonoSphere, Index Engines and others, the spending binge is good news for an industry that has been struggling over the last two quarters.

About TheInfoPro

TheInfoPro (TIP) is a leading independent research network and supplier of market intelligence for the Information Technology (IT) industry. TheInfoPro, the "Voice of the Customer," helps IT professionals, technology providers, and the financial community, make sound decisions on technology, business strategies and investments. Through a peer network of over 900 of the world's largest buyers and users of IT, TheInfoPro delivers real-time expertise and analysis on technology, industry opportunities and trends. Since 2001, TheInfoPro has been helping clients exceed their business potential. For more information or to join the TIPNetwork visit: www.theinfopro.net or call us at +1 212.672.0010.