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THEINFOPRO RESEARCH SHOWS NETWORK ADMISSION CONTROL (NAC) ADOPTION SLOWING

Enterprises Are Moving More Cautiously As Only a Minority of Fortune 1000 and Mid-size Enterprises Report Having A NAC Policy

NEW YORK, December 5, 2006— According to TheInfoPro's Wave 2 Networking Study, only 42% of enterprises interviewed have a current Network Admission Control (NAC) policy, implementation, or initiative for their organization. The study also reveals that only 38% of the remaining enterprises who do *not* have such a policy expect to adopt such an initiative in the next 12 months. The findings are derived from 126 hour-long interviews with TheInfoPro's TIPNetwork of pre-screened Networking professionals from Fortune 1000 and Mid-size enterprises that provide expert commentary for TIP's Networking Study.

To view a rich media presentation of findings visit:
http://www.brainshark.com/theinfo/TIP_Networking_W2_Preview

"Enterprises have been closely monitoring the developments in the area of Network Admission or Network Acceptance control. While some of these organizations have ventured into adopting the solutions currently available, few have been pleased with the overall experience. Based on conversations with our TIPNetwork, some organizations have even gone so far as to remove the capability," stated Bill Trussell, Managing Director of TheInfoPro's Networking Sector.

Enterprise networking and security companies including Nortel, Cisco, 3Com, Microsoft, HP, Juniper, Extreme, F5 Networks, Foundry, Check Point and Symantec will have some convincing to do when their respective technologies mature.

"Interoperability issues as well as an overall lack of maturity of the technology appear to have soured some Networking professionals on the implementations of NAC technologies as they exist today," Trussell indicated. "Some enterprises are doubtful as to whether this technology will even be viable in a two year timeframe. NAC continues to be on top of the TheInfoPro's Information Security Technology Heat Index™ which measures users' reported spending and implementation plans. However, based on the intelligence collected during our Wave 2 Networking Study, it is disappointing to see that the security needs of enterprises may have to wait a little longer," adds Trussell.

TheInfoPro's Wave 2 Networking Study details technology adoption trends and timeframes, management techniques and trends, vendor performance data as well as management strategies for the Networking sector.

Additional Networking companies covered in the Wave 2 Networking Study include AT&T, Aruba, AudioCodes, Avaya, Aventail, BellSouth, Citrix, Dell, Fortinet, IBM, Inter-Tel, INX, Level 3, Motorola, Packeteer, Qwest, Riverbed, ShoreTel, Skype, SonicWALL, Time Warner, and Verizon.

About TheInfoPro

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Chase, and Harvard University, TheInfoPro delivers detailed budget, vendor performance and technology data without spin or bias. Since 2001, TheInfoPro has been helping clients exceed their business potential. For more information or to join the TIP*Network* visit: www.theinfo.pro.net or call us at 1-212-672-0010.

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